

## Mostafa Salari Rad

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### Education

<b>New School for Social Research</b>	2016
- PhD in Cognitive, Social & Developmental Psychology	
<b>Sharif University of Technology</b>	2010
- MBA	
<b>Amirkabir University of Technology (Tehran Polytechnic)</b>	2007
- BSc in Computer Engineering	

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### Employment

<b>New School for Social Research (NSSR), NYC</b>	2021-ongoing
- Lecturer in Statistics at Department of Psychology	
<b>Princeton University, NJ</b>	
- Lecturer at Department of Psychology	2020-2021
- Postdoctoral Research Associate at Kahneman-Treisman Center for Behavioral Science, Princeton School of Public & International Affairs	2017-2019
<b>New School for Social Research (NSSR), NYC</b>	2016-2017
- Postdoctoral Fellow at Department of Psychology	
<b>Cut the Cake (<a href="https://cut.social">https://cut.social</a>)</b>	2014-ongoing
- Co-founder	
<b>Social &amp; Political Psychology Lab (NSSR), NYC</b>	2010-2015
- Graduate Research Assistant	

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### Funding, Awards & Honors

Templeton Charity Foundation (\$499,877.00)	2022
<b>PI: Understanding the Psychological, Behavioral, &amp; Social Outcomes of the Ramadan Fast</b>	
APS Fund for Teaching and Public Understanding of Psychological Science (\$5000)	2017
New Challenge Social Innovation Initiative, Winner (\$5000)	2015
Sugihara Scholarship	2014
William W. Bradley Scholarship	2011
Dean's Merit-based Scholarship – New School for Social Research	2010-2014

## Research

Rad, M. S., Ansarinia, M., Shafir, E. (2021), Temporary Self-deprivation can Impair Cognitive Control: Evidence from Ramadan Fasters. *Personality and Social Psychology Bulletin*. <https://doi.org/10.1177/01461672211070385>

Rad, M. S., Shackelford, C., Lee, K. A., Jassin, K., & Ginges, J. (2019). Folk Theories of Gender and Anti-Transgender Attitudes: Gender Differences and Policy Preferences. *PloS one*, 14(12), e0226967. <https://doi.org/10.1371/journal.pone.0226967>

Rad, M. S., Martingano, A. J., & Ginges, J. (2018), Toward a Psychology of Homo sapiens: How to Make Psychological Science Less WEIRD and More Representative. *Proceedings of National Academy of Science*. <https://doi.org/10.1073/pnas.1721165115>

Rad, M. S. & Ginges, J. (2018), Folk Theories of Nationality and Anti-Immigrant Attitudes. *Nature Human Behavior*. <https://doi.org/10.1038/s41562-018-0334-3>

Rad, M. S. & Ginges, J. (2017), Loss of control is not necessary to induce behavioral consequences of deprivation: The case of religious fasting during Ramadan. *Behavioral and Brain Sciences*. <https://doi.org/10.1017/S0140525X1700108X>

Li, M., Leidner, B., Petrović, N., Orazani, S. N., Rad, M. S. (2017), The Role of Retributive Justice and the Use of International Criminal Justice in Post-Conflict Reconciliation. *European Journal of Social Psychology*. <https://doi.org/10.1002/ejsp.2326>

## Under revision

Rad, M. S. & Ginges, J. (*under review*), Folk Theories of Religious Identity: Evidence from Palestine, Israel and the United States.

## Manuscripts in preparation

Rad, M. S., *Ramadan and Cooperation on Resource Dilemmas: Fasting as a Cultural Adaptation to Food Shortage?*

Rad, M.S., *Essentialism of Social Categories in Adults: A Review of Methods and Samples*.

Rad, M. S., & Ansarinia, M., *Introducing Cut: An Online Platform for Deploying Psychological Instruments and Synchronous Multiparty Interactive Games on Mobile Devices*.

Rad, M. S., *Reconstructed Emotional Experience of Thwarted Collective Action: The Case of 2009 Election Protests in Iran*.

## Research in progress (Tentative Titles)

Rad, M. S. & Ansarinia, M., *Immigrants = Outgroup nationals? A study of fairness, reciprocity and honesty using economic games*.

Rad, M. S., *Perceptions of Ideal Immigrant: Low in Confidence, High in Tolerance*.

Lerner, A., Rad, M. S., Ginges, J., *Privilege of Nationality*

## Presentations

Taking on new identities, keeping old ones: Cross-cultural patterns of reasoning about nationality, religion, and gender. **Speaker.** Upcoming Self & Identity preconference, Society for Personality and Social Psychology Annual Convention (SPSP), February 2022, San Francisco, CA. (Program: <https://meeting.spsp.org/preconferences/self-and-identity>)

Ramadan Influences Cognitive Control, Risk-taking, and Cooperative Behavior in Resource Dilemmas: Is Communal Deprivation a Response to Scarcity? **Speaker.** Annual meeting of the Society of Experimental Social Psychology, (SESP), October 2021, Santa Barbara. Other symposium speakers: Crystal Shackelford, Negin Toosi, Joshua Jackson.

Ramadan, Risk-Taking, and Cooperation in Resource Dilemmas: Communal Deprivation as a Cultural Response to Scarcity? **Flash Talk.** Association for Psychological Science Virtual Conference (APS), May 2021.

Immigration, Nationality, and the Question of Who Belongs. **Symposium Chair & Speaker.** 32nd Annual Convention of the Association for Psychological Science (APS), May, 2020, Chicago, IL. Other symposium speakers: Anne Lerner, Nichole Argo, Kate Jassin. [cancelled].

Strangers in a New Land: Perceptions and Treatment of Immigrants. **Speaker.** Society for the Psychological Study of Social Issues Conference (SPSSI), June, 2019, San Diego, CA. Other symposium speakers: Negin Toosi, Joel Martinez.

Nationality, Immigrants, and Refugees: A Social, Cognitive and Developmental Analysis **Symposium Chair & Speaker,** Society of Experimental Social Psychology (SESP), October 2018, Seattle. Other symposium speakers: Katherine Kinzler, Emile Bruneau, Joel Martinez (on behalf of Mina Cikara).

Religion, Essences and Identity Transformation. **Speaker.** Society for Experimental Social Psychology (SESP), October 2016, Santa Monica, CA. Other symposium speakers: Azim Shariff, Ara Norenzayan, Adam Cohen.

Nationalist Essentialism Predicts Attitudes Against Immigrants in a Cross-National Data Set. Panel: *Biased Valuation of Out Group Members: New Understandings, Approaches and Interventions.* **Speaker.** Annual Convention of the Association for Psychological Science (APS). 2016, Chicago.

The effect of psychological distance on inter-group perception and interpretation of events: case of Iranians' protest of President Ahmadinejad's re-election. **Speaker.** Annual Meeting of the International Society of Political Psychology (ISPP). 2012, Chicago.

## Posters

Rad, M. S., Shafir, E. (2018, November). How fasting affects cognition and decision making: A study of Muslims fasting during Ramadan. Annual meeting of the Society for Judgment and Decision Making, New Orleans.

Rad, M. S., Ginges, J. (2016, November). Introducing Cut: an online platform for conducting synchronous interactive experiments. Annual meeting of the Society for Judgment and Decision Making, Boston.

Rad, M. S., Ginges, J. (2015, November). Sticky nationalities: the essences of national identities are easy to gain but difficult to lose. Annual meeting of the Society for Judgment and Decision Making, Chicago.

Rad, M. S., Ginges, J. (2014, November). Effects of self-imposed scarcity on decision making. Annual meeting of the Society for Judgment and Decision Making, Long Beach.

Rad, M. S., Ginges, J. (2014, February). Sacred Time: temporal discounting of sacred values. Annual meeting of the Society for Personality and Social Psychology, Austin. Also, APS convention, 2014, Denver.

Rad, M. S., Ginges, J. (2014, February). Essentialism of national and religious categories. Annual meeting of the Society for Personality and Social Psychology, Austin. Also, APS convention, 2014, Denver.

Rad, M. S., Ginges, J. (2013, November). Essentialism of national and religious categories. Annual meeting of the Society for Judgment and Decision Making, Toronto.

Rad, M. S., Ginges, J. (2011, February). Positive emotional reconstruction of past committed action: evidence from 2009 post-election protests in Iran. Annual meeting of the Society for Personality and Social Psychology, San Antonio.

#### **Posters with students:**

Black, J, Ginges, J., M. S. Rad (2017, February). Attributing Essentialist Beliefs about Nationality to Immigrants in America. Annual meeting of the Society for Personality and Social Psychology, San Antonio.

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#### Teaching Experience

New School for Social Research

**Introduction to Statistics and Research Methods** Fall 2021

**Advanced Statistics** Spring 2022; Fall 2023

Princeton University

**Developmental Psychology** (with Dr. Case Lew Williams) Spring 2021

**Psychology 101** (with Dr. Emily Pronin) Fall 2020

The New School for Public Engagement

**Introduction to Statistics & Research Methods** Spring 2020

**Fundamentals of Social Psychology** Spring 2019

Preceptor at Princeton University:

**Prejudice: Its Causes, Consequences, and Cures** (with Dr. Stacey Sinclair) Fall 2018

**Psychology of Judgement and Decisions Making** (with Dr. Eldar Shafir) Fall 2017

Courses designed and taught at The New School:

**Political Psychology** Fall 2014, Spring 2016, Spring 2017

**Judgement & Decision-Making** Fall 2015

Courses co-taught with Dr. Ginges:

**Introduction to Social Psychology** Spring 2015

**Fieldwork in Social & Political Psychology** Spring 2015

Teaching Assistantship (Graduate level courses):

**Social Psychology** – Dr. Emanuele Castano Fall 2015

**Body & Cognition** – Dr. Daniel Casasanto Fall 2012

Other Teaching Assistantship Positions:

**Principles of Marketing** (MBA course) Fall 2008, Spring 2009

**Human Resource Management** (MBA course) Fall 2008

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## Reviewer

*Science*

*Nature Human Behavior*

*Journal of Experimental Psychology: General*

*Journal of Research in Personality*

*Evolution and Human Behavior*

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## Professional Affiliations

*Society for Personality and Social Psychology*

*Society for Judgment and Decision Making*

*American Psychological Association*

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## Skills

**Statistics:** Proficient in quantitative data analysis using R (9+ years), descriptive and predictive statistics, parametric hypothesis testing, bootstrapping, linear modeling (regression variants), mixed effects models, data visualization, cross-validation, multidimensional scaling.

**Programming:** Experience in Python, Pandas and NumPy libraries, JSON data manipulation. Familiar with Shell scripting, SQL.

**Web Services:** Experience with using Amazon Web Services (AWS) and Mechanical Turk, Prolific.co, Qualtrics.

**Languages:** English (fluent; TOEFL iBT:119), Persian (native), Japanese (basic).

**Other:** Photography: New School Alumni Photography Contest (2017) – Winner.

Green Belt in Hapkido (A Korean Martial Arts form). Avid soccer player.

## References

**Professor Jeremy Ginges**

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New School, NY

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**Professor Eldar Shafir**

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